

Message Text

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PAGE 01 TOKYO 03313 091106Z

ACTION EB-08

INFO OCT-01 EA-07 ISO-00 AID-05 CIAE-00 COME-00 FRB-03

INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02

LAB-04 SIL-01 OMB-01 L-03 H-01 NSC-05 SS-15 STR-04

CEA-01 PA-01 PRS-01 INT-05 /086 W

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FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 6002

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E.O. 11652: N/A

TAGS: ETRD, JA

SUBJECT: REACTION TO GILMORE STEEL DUMPING CHARGE

1. SUMMARY. JAPANESE STEEL INDUSTRY IS REBUTTING GILMORE STEEL'S RECENT DUMPING CHARGE BY POINTING TO STAGNATION IN DEMAND FOR STEEL PLATE AS WELL AS INEFFICIENCY OF SMALLER WESTERN AND SOUTHERN U.S. MARKERS AS REASON FOR THE LOWER-THAN-U.S.-MARKET PRICE OF JAPANESE PLATE. THERE IS SOME FEELING THAT GILMORE'S CHARGE MAY BE DESIGNED TO INFLUENCE THE UPCOMING FUKUDA-CARTER TALKS. PRESS SPECULATION THAT MITI HAS REACTED TO THIS CHARGE BY CALLING FOR GOVERNMENT-SPONSORED CONSULTATIONS ON STEEL EXPORTS ARE OVERDRAWN; MITI HAS BEEN ARGUING ITS PREFERENCE FOR AN EC-STYLE RESTRAINT AGREEMENT FOR SOME TIME AND IS STILL OPPOSED TO A GOVERNMENT-GOVERNMENT ACCORD ON STEEL. END SUMMARY.

2. MARCH 4 MAINICHI AND SANKEI EDITIONS CARRIED ARTICLES ON GILMORE STEEL'S CHARGE AGAINST FIVE MAJOR JAPANESE MANUFACTURERS OF DUMPING STEEL PLATE. SANKEI NOTED THAT STAGNANT DEMAND FOR STEEL PLATE HAS DRIVEN JAPANESE EXPORT PRICES DOWN BELOW NORMAL MARKET PRICES IN THE U.S. THIS IS PARTICULARLY EVIDENT IN THE NORTHWESTERN AND SOUTHERN REGIONS OF THE U.S., WHERE THERE

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PAGE 02 TOKYO 03313 091106Z

ARE MANY SMALL, RELATIVELY INEFFICIENT MILLS. THE JAPANESE FIRMS INVOLVED ARE USING THIS FACT TO REBUT THE CHARGE THAT THEY ARE EXPORTING STEEL PLATE FOR PRICES BELOW THOSE CURRENT ON THE JAPANESE DOMESTIC MARKET. INDUSTRY SPOKESMEN HAVE SPECULATED THAT GILMORE'S CHARGE IS ACTUALLY INTENDED MAKE STEEL A SUBJECT OF TALKS DURING PM FUKUDA'S VISIT TO THE U.S.

3. THE SANKEI WENT ON TO REPORT THAT MITI IS TAKING "A MORE SERIOUS VIEW" OF THE CHARGE, AND HAS MODIFIED ITS "INDUSTRY-PROBLEM-ONLY" VIEW OF THE U.S.-JAPAN STEEL EXPORT ISSUE TO ONE OF FAVORING A CONSULTATION ARRANGEMENT. MITI BASIC INDUSTRIES BUREAU DIRECTOR GENERAL AMAYA'S MARCH 1 STATEMENT FAVORING A JAPAN-ECSC CONSULTATION ARRANGEMENT FOR U.S.-JAPAN TALKS ON STEEL EXPORTS IS CITED AS AN INDICATION OF THIS TREND IN THE GOJ.

4. COMMENT: THE MITI POLICY OF FAVORING JAPAN-EC STYLE CONSULTATIONS ON STEEL HAS BEEN DEVELOPING FOR SOME TIME. AMAYA'S MARCH 1 STATEMENT CONFIRMS THE GOJ'S DESIRE TO AVOID A DIRECT GOVERNMENT-GOVERNMENT AGREEMENT ON THIS PROBLEM.

5. APPRECIATE YOUR KEEPING US INFORMED OF STATUS OF GILMORE STEEL'S DUMPING CHARGE.
SHOESMITH

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Sent Date: 09-Mar-1977 12:00:00 am
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